

TRAILBLAZERS

PLAINTIFFS' LAWYERS

MARK P. RESSLER

KASOWITZ BENSON TORRES LLP



PIONEER SPIRIT A former assistant U.S. attorney for the Eastern District of New York, Mark Ressler prosecuted numerous high profile cases involving public corruption, insider trading and racketeering. "I enjoy being on offense, framing the narrative and forcing the other side to react. It's gratifying to represent the party that has been wronged and deserves to be compensated."

TRAILS BLAZED Over the last 20 years, Ressler has built the country's leading practice representing companies and governmental entities victimized by vendor misconduct on failed implementations of enterprise resource planning software. "Prior to my first software case in 1998, ERP customers that had wasted enormous amounts of time and money on failed ERP projects typically shied away from seeking redress. Our practice helped to change that approach." Ressler's work has enabled clients to recover hundreds of millions of dollars from technology firms that botched implementations of SAP, Oracle and other software platforms. In a precedent-setting case, Ressler represented internet auto auction company Copart against software firm Sparta Consulting, winning a \$25 million jury verdict in federal court. "That case was the first time a jury found a software implementation firm liable for professional negligence. Given that software consulting misconduct can pose an existential threat to a company or plunge a city into darkness, it's appropriate that software professionals be held to a professional negligence standard when they botch implementations and cause injury."

FUTURE EXPLORATIONS Ressler has seen an increase in ERP implementation failures, with more companies and public entities seeking recourse through litigation. "Although ERP implementations have slowed during the COVID-19 pandemic, the hiatus has given organizations the opportunity to take a good hard look at where their projects stand, and a fair number have reached out to us."